

**Message: 5781237**

**From:** Barbara Van Geyzel <barbara@lqm.com>  
**To:** Yiannis Zilakos <iyannis.zilakos@eletson.com>  
**Date:** Wed, 05 Feb 2014 22:23:25 (UTC +02:00)  
**Subject:** FW: OFFERS - Erikoussa / New Orleans

Pls note below – with all subjects; most not offering at all with any dates – all guess work

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Best regards.

Barbara van Geyzel  
LQM Petroleum Services, Inc.  
(as brokers only)

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**From:** Nina Lynn <nina@lqm.com>  
**Date:** Wednesday, February 5, 2014 2:52 PM  
**To:** Barbara Van Geyzel <barbara@lqm.com>  
**Subject:** OFFERS - Erikoussa / New Orleans

Re: Erikoussa  
New Orleans – Feb 6/7  
RMG380 1.00% 200 mts

\*Please note – below offer/delivery is on a **best endeavor basis** due to weather disruptions as per notes below:

PLS NOTE AND AS ALREADY AWARE FROM LOCAL AGENTS/COAST GUARD- NEW ORLEANS HAS SUFFERED SEVERE WEATHER RESULTING IN PORT CLOSURES AFFECTING VSLs/ ANCHORAGE AVAILABILITY/ RESUPPLY BARGES/ AND BUNKER SUPPLIERS. WHEN PORT REOPENS- THERE WILL STILL BE A LOGISTIC ISSUE /BACKLOG for terminals and bunker barges. ALL WILL ENDEAVOUR TO SUPPLY AS BEST AS POSSIBLE - BUT WILL NOT ACCEPT ANY DELAY CLAIMS DUE TO OPERATIONAL PROBLEMS CAUSED BY WEATHER; additional tugs/ pilot if possible only outbound ; barge co. will follow agents instructions

Bornin is able to offer as follows:  
\$715 mtw  
Plus barging and GOP (as applicable) below  
2010 specs  
30 DOD

New Orleans Barging + OOP:

Effective June 1st, 2013: barge fee \$9.75/mt, minimum \$10,532.50 basis within New Orleans harbor limits. New Orleans Harbor (Mile 76.0 to Mile 120.1). If delivery takes place outside of harbor limits, additional out of port expenses are for buyer's account.

OUT OF PORT CHARGES:

South: Mile 75.9 - 56.0	\$ 5,346.00
55.9 - 47.0	8,004.00
46.9 - 26.0	13,361.00
25.9 - 0.0	18,667.00
North: Mile 120.1 - 140.0	\$ 5,880.00
140.1 - 160.0	11,734.00
160.1 - 180.0	17,611.00

180.1 - 200.0	23,465.00
200.1 - 235.0	31,352.00

Ships will be invoiced for total quantities ordered and loaded. Quantities are based on metered shore and barge figures, not ship figures for invoice quantities.

Plus:

\$1885 lock charge Lump Sum

Demurrage: \$400/hr

Free Hours: 4 Free hours and \$125 per barge

Aborted Delivery = \$9.75/mt, \$10,532 minimum.

Pumpback Charges = \$525/hr minimum \$3,300

Debunker Rates = \$525/hr minimum \$10,532

Best regards,

Nina

**Nina Lynn**

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**Check out our web site - [www.bunkervision.com](http://www.bunkervision.com)**